



Credit Union Relationship Manager

Extensia Financial LLC is the premier commercial real estate Credit Union Service Organization (CUSO) in the U.S. To support our continued growth, Extensia is seeking an experienced, highly driven, customer-centric professional to help grow our network and brand by expanding both the quantity and quality of credit union loan participants nationwide.

More specifically, the Credit Union Relationship Manager is responsible for the development and market penetration of our credit union lender network to ensure that commercial real estate lending opportunities, sourced and originated by Extensia's business development team, can be placed quickly with the right credit union(s).

The ideal candidate is a consummate sales professional with excellent verbal and written communication skills, a good sense of interpersonal interaction, and a minimum of five years' experience in the credit union industry. He or she will demonstrate their ability as a creative, relationship-oriented strategist who works well independently and will consistently facilitate the participation lending goals of credit union customers, either remotely or from our corporate offices in Northridge, CA. This position involves regular credit union visits, as well as participation in league and industry events. A BA/BS degree is preferred.

Extensia Financial LLC offers a challenging and rewarding work environment, a competitive compensation package, and excellent benefits—career development, paid holidays, medical, dental, vision, and a 401k. Please include your salary requirements when applying. EOE

Please email your resume to bvaughan@extensiafinancial.com.